



Information Technology services

Information technology services are more than just hardware and software. It's about our people building long-term relationships with your people.

PolsonHiggs
BUSINESS  ADVISORS

■ *real people, better business*

Polson Higgs' IT people will always be there for you

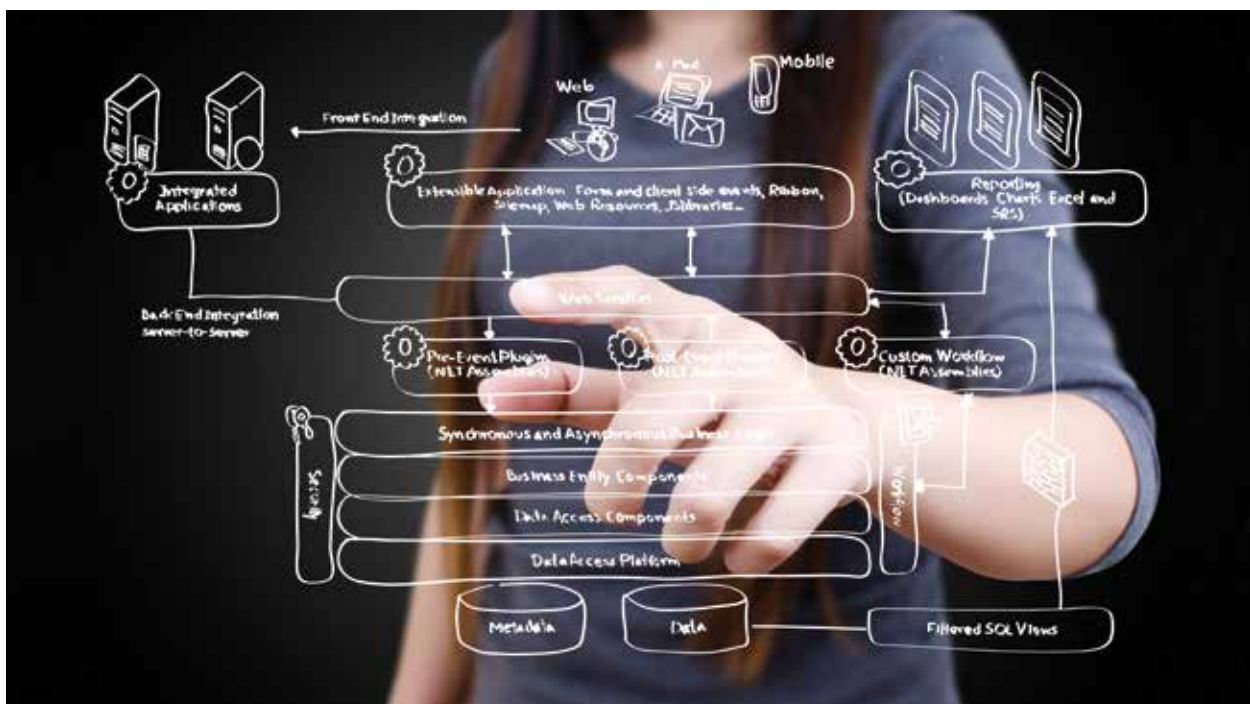
Information technology plays a critical part in your organisation's ability to source information, process data and communicate quickly and efficiently. Technology changes every day and that's why it's critical you have the support of an IT team you can trust.

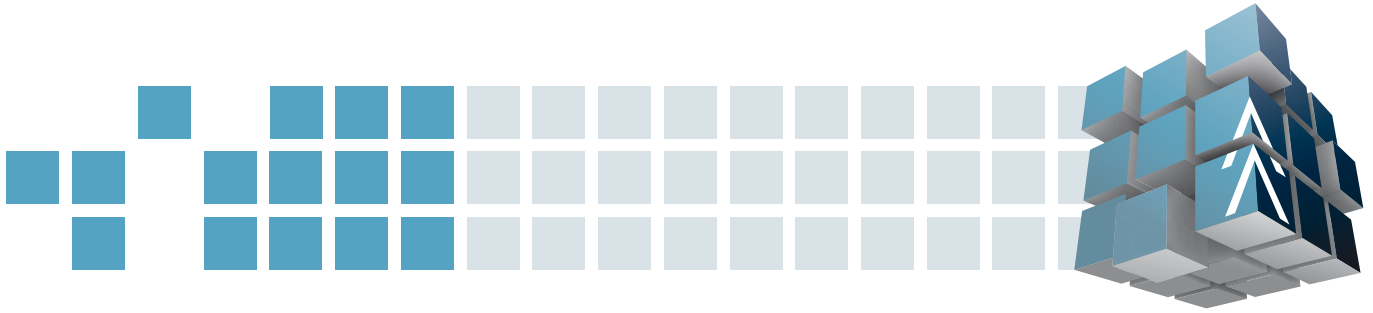
The Polson Higgs IT team recognises the value of building relationships. We are IT specialists who are committed to looking after your organisation's long-term IT requirements. Our IT team will learn about your business, understand your expectations and maintain an intimate knowledge of your IT systems.

Total IT service

Polson Higgs Information Technology offers your organisation a complete IT service package, including:

- Dedicated service support people
- IT strategic planning to achieve perfect-fit, business-enabling IT solutions
- Expert, impartial advice on selecting hardware and software
- Business continuity and disaster recovery planning
- Supply, installation and implementation of remote or on-site server technology
- Server virtualisation
- Connection to ultra-fast glass fibre broadband (where available)
- IT security, including anti-virus and anti-malware protection
- Secure off-site data warehousing
- Ongoing system consolidation and maintenance
- IT monitoring with remote and/or on-site helpdesk support options
- People training, both remote and on-site.





**What do you
want from
your IT service
provider?**

*Same
person every
time?*

*Knows
what we need?*

*Knows
what they're
doing?*

Polson Higgs is your IT professional

The people who make up the Polson Higgs Information Technology service team are best-in-business. They are highly skilled IT practitioners who have many years of experience and an irrepressible enthusiasm to keep up with all the latest IT developments. It's the perfect match.

The team is led by **Shane Boyle** who is committed to delivering the highest level of service.



"I lead a great team of people who can add outstanding value to your business performance. We have the passion and knowledge to quickly understand your IT expectations. And we will deliver on our promise of providing a perfect-fit IT infrastructure that enables your people to work smarter."

■ SHANE BOYLE



World-leading technology

Polson Higgs offers you expert unbiased advice on which hardware and software will meet your exact requirements. You can choose to purchase yourself or have Polson Higgs purchase and supply on your behalf.

Affordable IT

Polson Higgs will provide the most cost-effective IT support and service for your organisation. This can be based on a standard IT service plan or on a casual contract.

Call Shane Boyle to discuss the best plan for your situation.

“IT (with Polson Higgs) is easy, and I don’t have to worry about it any more”

Chris and Tania Grave jointly own Configure Express, a women’s gym in Filleul Street, Dunedin.

A few years ago, Chris was becoming more and more frustrated with local IT service and support. One-man IT support operations were usually too slow to respond to service calls, sometimes taking four to five days. Having had his IT requirements serviced, Chris would often find his system reset to the IT contractor’s preference rather than his own! Twice, when Chris called IT contractors, he found they had moved on or were no longer in business.

Chris gave up on the “small guys”, and turned to a larger Dunedin IT service company, “but they weren’t interested in my business either. I was too small for them.”

Fortunately, Chris discussed his frustrations with his accountant Michael Turner from Polson Higgs, who suggested trying the Polson Higgs IT team. “Now, four years later, it’s a different story. IT is easy, and I don’t have to worry about it any more.”

IT Support, if needed urgently, can be incredibly speedy. The Polson Higgs IT team can be on site within 15 minutes for a high priority job. If the issue isn’t so urgent, then they will make an appropriate time to visit.

If Chris needs to buy some new equipment, the IT team will suggest two or three options. “This gives me some choice without overwhelming me. Not like a computer store where it feels like the salespeople are just after another sale. The Polson Higgs IT team are easy to understand.” Chris finds the team fully clarifies the IT costs. “They are totally upfront.”

The IT team keeps up to date with the latest technology, and their advice to Chris is focused on his business. Chris can now look confidently ahead, knowing that his IT needs are covered. “What’s really important to me is consistent service, familiar people, and unbiased advice. The combination of these from the Polson Higgs IT team is great. Why would I look elsewhere?”

**Call Polson Higgs today – email
shane.boyle@ph.co.nz or call
Shane on DDI (03) 474-9923**

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